

## David Binder



### Capabilities & Experience

David has worked with organizations in industries including manufacturing, high technology, banking, service, health care and government for more than 25 years. He has extensive experience in delivering training on productivity, leadership, organizational change, team-building, problem-solving, performance management and selection skills to employees and all management levels.

The clients David has worked with include Los Alamos National Laboratories, Sharp Laboratories of America, Hewlett Packard, Eaton Corporation, PPG Industries, Delta Air Lines, DaimlerChrysler AG, The Edgewood Chemical and Biological Defense Center, and Sandvik Steel Company.

### Additional Experience

As an independent human resources and organization development consultant working on contract for several consulting firms, David has developed and delivered a variety of performance improvement programs for leaders in organizations like Heinz USA, Kemper National Insurance Companies, Holnam, Inc., Michael Baker Corporation, and several divisions of the United States Army.

Additionally, David spent eight years as an account executive and senior consultant with Development Dimensions International (DDI), two years as a Senior Consultant with Change Technologies, Inc., and five years as the Manager of Training and Organizational Development at Capital Blue Cross in Harrisburg, Pennsylvania.

David's clients have appreciated his outstanding facilitation skills, his ability to link learning to business objectives and outcomes, his intense focus on customer satisfaction at all levels, and his content knowledge. He is frequently sought by customers to facilitate sessions for senior audiences, and he works effectively with all organization levels.

As an adjunct professor, David has taught classes on *Followership, Leadership and Star Performance* in the Executive MBA Program, in *Organizational Behavior* in the full-time MBA program in the Katz School of Business and on *Managing High Challenge Employees* in the Katz/UPMC Certificate Program in Leadership for Physicians. He received his Bachelor of Arts degree in Journalism from the University of Pittsburgh in 1982, and his Masters in Training and Organization Development from the Pennsylvania State University in 1993.

### Certifications & Delivery Expertise

- All DDI products
- AvidLearner